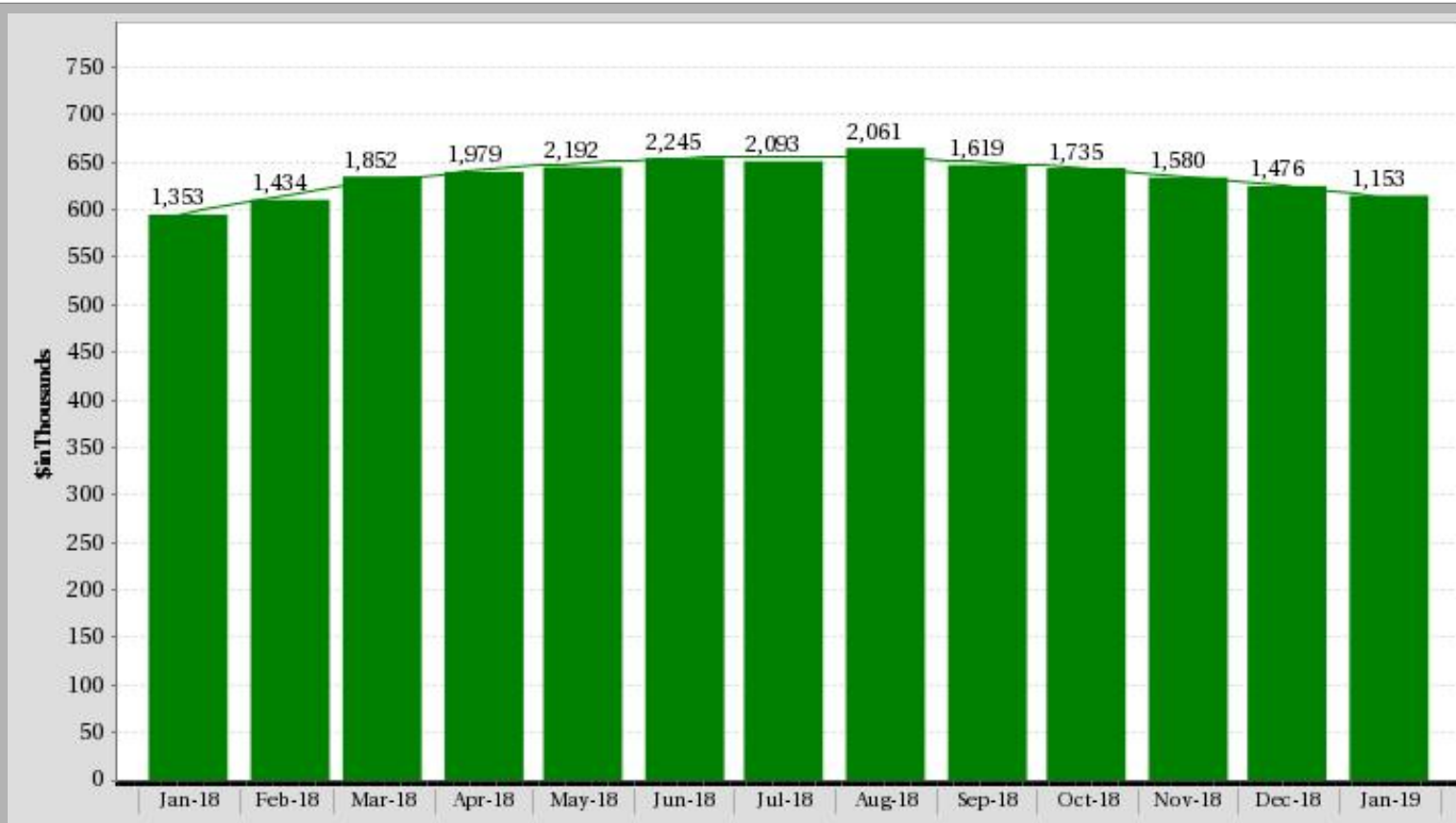


## Median Sold Price by Month

Jan-2018 vs Jan-2019: The median sold price is up 3%



### Jan-2018 vs. Jan-2019

Jan-2018	Jan-2019	Change	%
595,000	615,000	20,000	3



Property Types:	: Single Family Residential	Period: 1 Year Monthly	Bedrooms: All	SqFt: All
Counties:	San Diego	Construction Type: All	Bathrooms: All	Lot Size: All Square Footage
MLS: SDMLS	Price: All			

## Median Sold Price by Month

Jan-2018 vs Jan-2019: The median sold price is up 3%

Time Period	Sold Median Price	Units	Avg DOM
Jan-19	615,000	1,153	48
Dec-18	625,000	1,476	45
Nov-18	634,000	1,580	41
Oct-18	643,900	1,735	40
Sep-18	647,000	1,619	38
Aug-18	665,000	2,061	36
Jul-18	651,000	2,093	35
Jun-18	654,000	2,245	31
May-18	645,000	2,192	32
Apr-18	640,000	1,979	32
Mar-18	635,000	1,852	33
Feb-18	610,499	1,434	37
Jan-18	595,000	1,353	43

### Median For Sale vs Median Sold

Jan-2018 vs Jan-2019: The median price of for sale properties is up 1% and the median price of sold properties is up 3%



Jan-2018 vs. Jan-2019						Jan-2018 vs. Jan-2019			
Jan-2018	Jan-2019	Change	%			Jan-2018	Jan-2019	Change	%
719,999	725,000	5,001	1			595,000	615,000	20,000	3

Property Types: : Single Family Residential  
 Counties: San Diego  
 MLS: SDMLS Price: All  
 Period: 1 Year Monthly  
 Construction Type: All  
 Bedrooms: All  
 Bathrooms: All  
 SqFt: All  
 Lot Size: All Square Footage

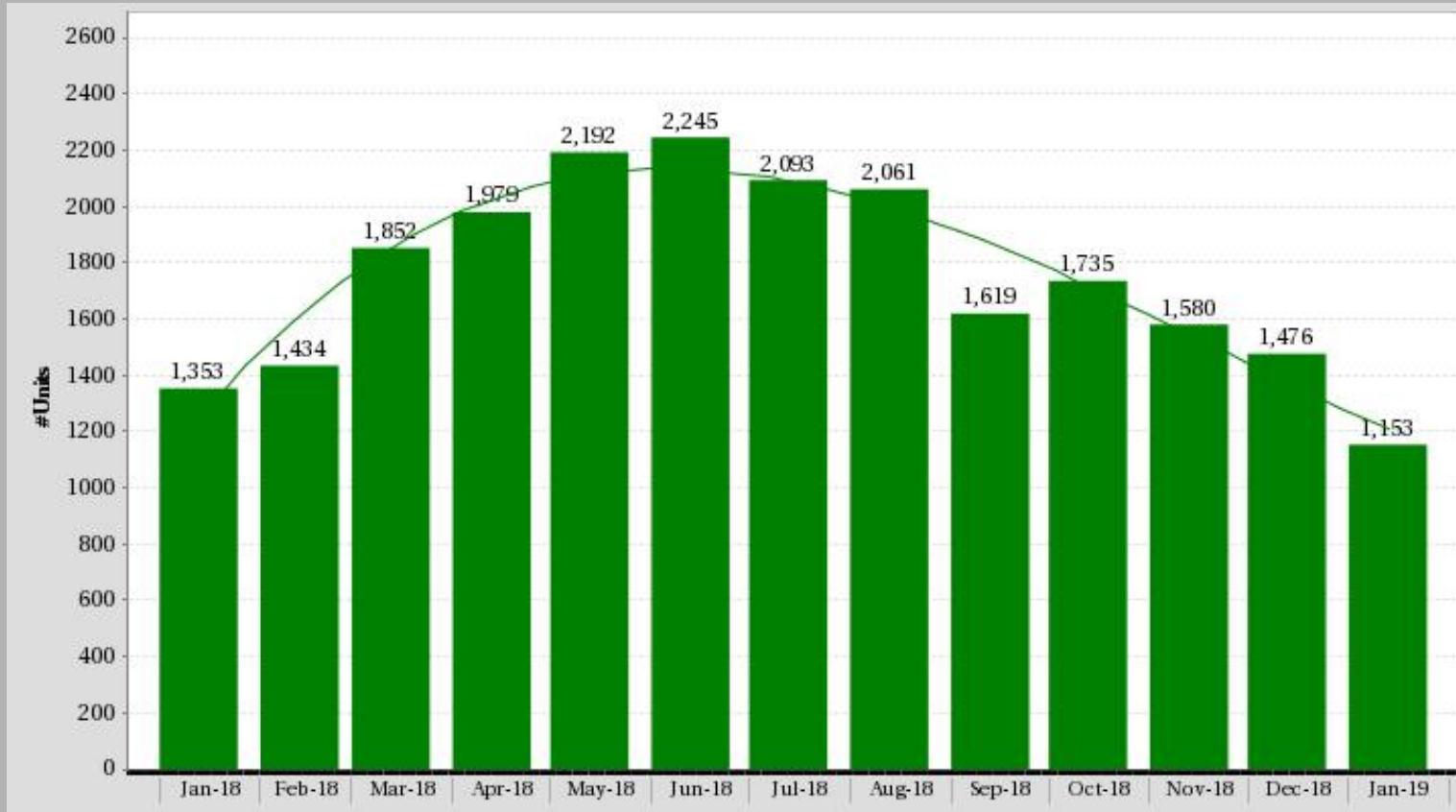
## Median For Sale vs Median Sold

Jan-2018 vs Jan-2019: The median price of for sale properties is up 1% and the median price of sold properties is up 3%

Time Period	For Sale Median	# Properties For Sale	Sold Median	# Properties Sold	Price Difference
Jan-19	725,000	7,135	615,000	1,153	-110,000
Dec-18	705,000	6,521	625,000	1,476	-80,000
Nov-18	699,900	7,849	634,000	1,580	-65,900
Oct-18	709,000	8,546	643,900	1,735	-65,100
Sep-18	719,000	8,420	647,000	1,619	-72,000
Aug-18	728,000	8,649	665,000	2,061	-63,000
Jul-18	747,350	8,238	651,000	2,093	-96,350
Jun-18	749,000	8,005	654,000	2,245	-95,000
May-18	749,000	7,800	645,000	2,192	-104,000
Apr-18	739,000	7,183	640,000	1,979	-99,000
Mar-18	729,000	6,708	635,000	1,852	-94,000
Feb-18	729,000	5,855	610,499	1,434	-118,501
Jan-18	719,999	5,753	595,000	1,353	-124,999

## Sold Properties by Month

Jan-2018 vs Jan-2019: The number of Sold properties is down -15%



### Jan-2018 vs. Jan-2019

Jan-2018	Jan-2019	Change	%
1,353	1,153	-200	-15



Property Types:	: Single Family Residential			
Counties:	San Diego			
MLS: SDMLS	Price: All	Period: 1 Year Monthly	Bedrooms: All	SqFt: All
		Construction Type: All	Bathrooms: All	Lot Size: All Square Footage

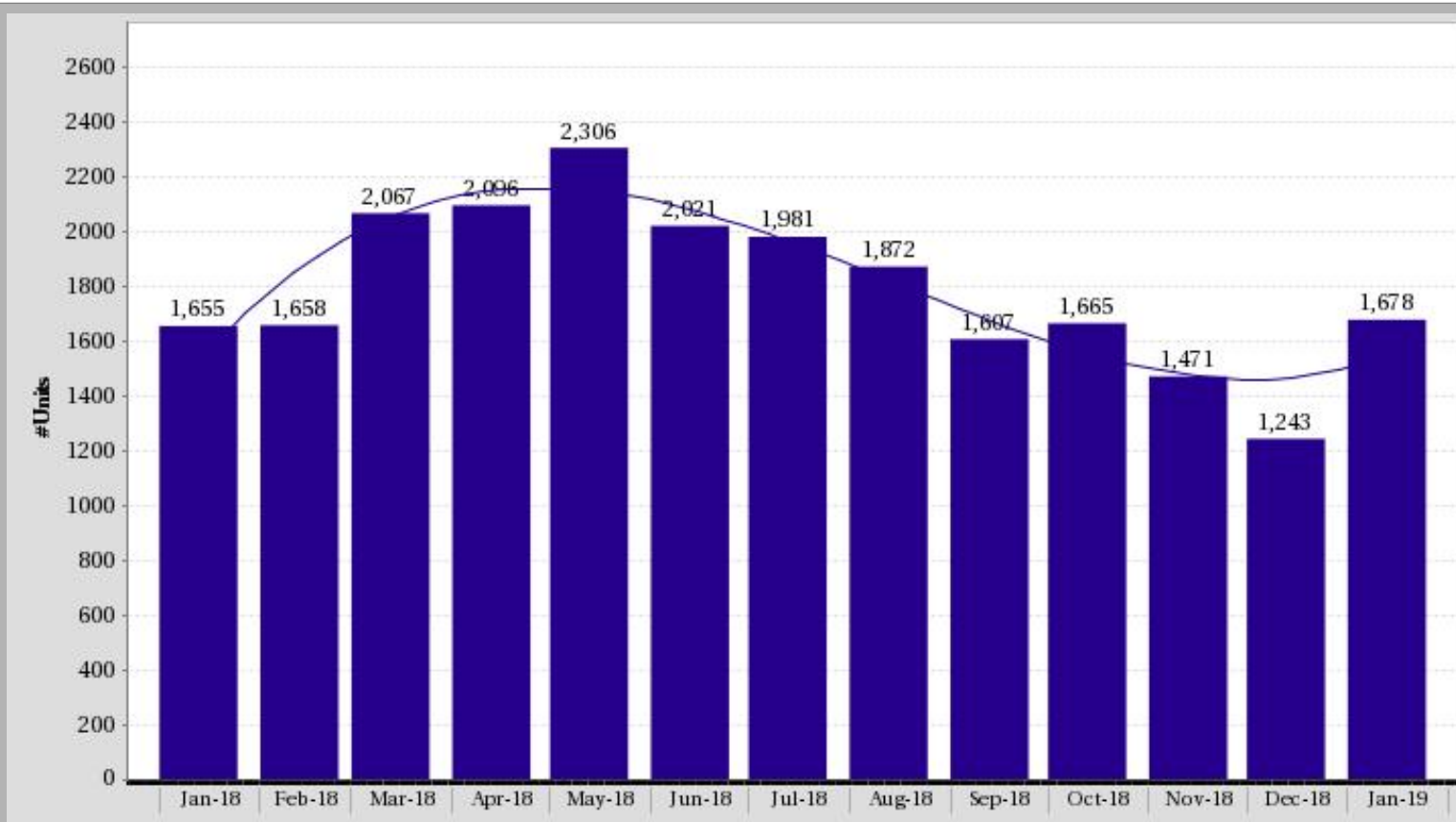
## Sold Properties by Month

Jan-2018 vs Jan-2019: The number of Sold properties is down -15%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	Units	Median Price	Avg DOM	Units	% Bank	Median Price	Units	% Non-Bank	Median Price
Jan-19	1,153	615,000	48	24	2.1	432,500	1,129	97.9	619,000
Dec-18	1,476	625,000	45	18	1.2	617,500	1,458	98.8	625,000
Nov-18	1,580	634,000	41	31	2.0	467,000	1,549	98.0	638,500
Oct-18	1,735	643,900	40	27	1.6	435,000	1,708	98.4	645,000
Sep-18	1,619	647,000	38	23	1.4	490,000	1,596	98.6	649,000
Aug-18	2,061	665,000	36	27	1.3	447,825	2,034	98.7	668,500
Jul-18	2,093	651,000	35	37	1.8	485,000	2,056	98.2	655,000
Jun-18	2,245	654,000	31	28	1.2	457,450	2,217	98.8	655,000
May-18	2,192	645,000	32	30	1.4	550,375	2,162	98.6	645,500
Apr-18	1,979	640,000	32	35	1.8	485,000	1,944	98.2	645,000
Mar-18	1,852	635,000	33	26	1.4	488,500	1,826	98.6	635,250
Feb-18	1,434	610,499	37	31	2.2	506,000	1,403	97.8	615,000
Jan-18	1,353	595,000	43	33	2.4	500,000	1,320	97.6	599,000

## Under Contract Properties by Month

Jan-2018 vs Jan-2019: The number of Under Contract properties is up 1%



### Jan-2018 vs. Jan-2019

Jan-2018	Jan-2019	Change	%
1,655	1,678	23	1



Property Types: : Single Family Residential  
 Counties: San Diego  
 Price: All Bedrooms: All Bathrooms: All SqFt: All  
 MLS: SDMLS Period: 1 Year Monthly Construction Type: All Lot Size: All Square Footage

## Under Contract Properties by Month

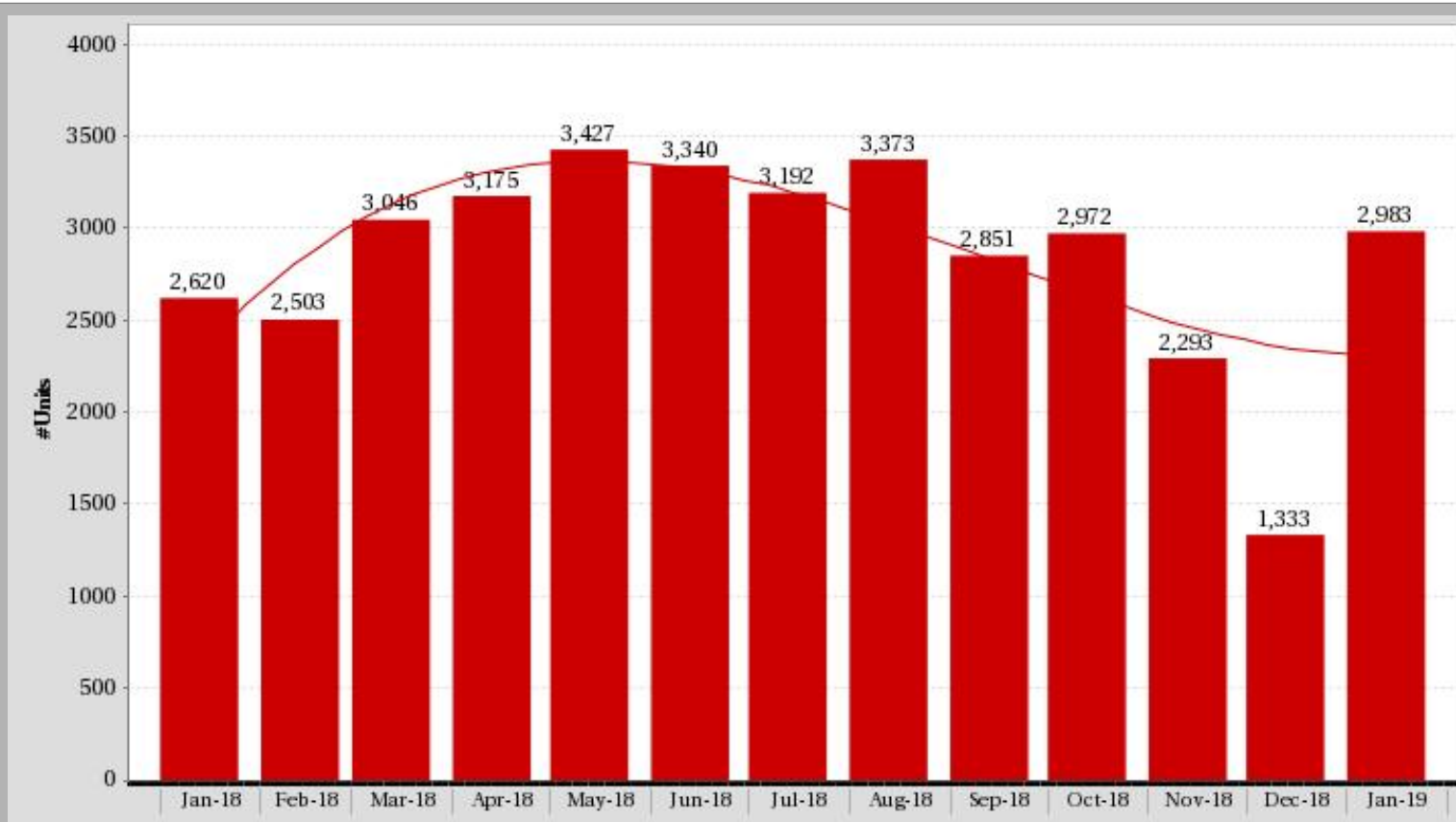
Jan-2018 vs Jan-2019: The number of Under Contract properties is up 1%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	Units	Median Price	Avg DOM	Units	% Bank	Median Price	Units	% Non-Bank	Median Price
Jan-19	1,678	629,000	46	49	2.9	500,000	1,629	97.1	629,900
Dec-18	1,243	615,800	49	43	3.5	455,000	1,200	96.5	619,943
Nov-18	1,471	629,900	46	35	2.4	500,000	1,436	97.6	639,000
Oct-18	1,665	639,000	40	40	2.4	500,000	1,625	97.6	640,000
Sep-18	1,607	650,000	40	32	2.0	452,500	1,575	98.0	650,000
Aug-18	1,872	649,000	36	23	1.2	499,000	1,849	98.8	649,900
Jul-18	1,981	665,000	35	35	1.8	450,000	1,946	98.2	670,000
Jun-18	2,021	659,000	35	26	1.3	462,500	1,995	98.7	660,000
May-18	2,306	659,000	32	24	1.0	511,950	2,282	99.0	659,450
Apr-18	2,096	649,999	31	31	1.5	575,000	2,065	98.5	650,000
Mar-18	2,067	649,000	32	31	1.5	475,000	2,036	98.5	649,900
Feb-18	1,658	639,000	33	28	1.7	472,450	1,630	98.3	639,450
Jan-18	1,655	620,000	38	40	2.4	469,000	1,615	97.6	625,000



## New Properties by Month

Jan-2018 vs Jan-2019: The number of New properties is up 14%



### Jan-2018 vs. Jan-2019

Jan-2018	Jan-2019	Change	%
2,620	2,983	363	14



Property Types:	: Single Family Residential	Period: 1 Year Monthly	Bedrooms: All	SqFt: All
Counties:	: San Diego	Construction Type: All	Bathrooms: All	Lot Size: All Square Footage
MLS: SDMLS	Price: All			

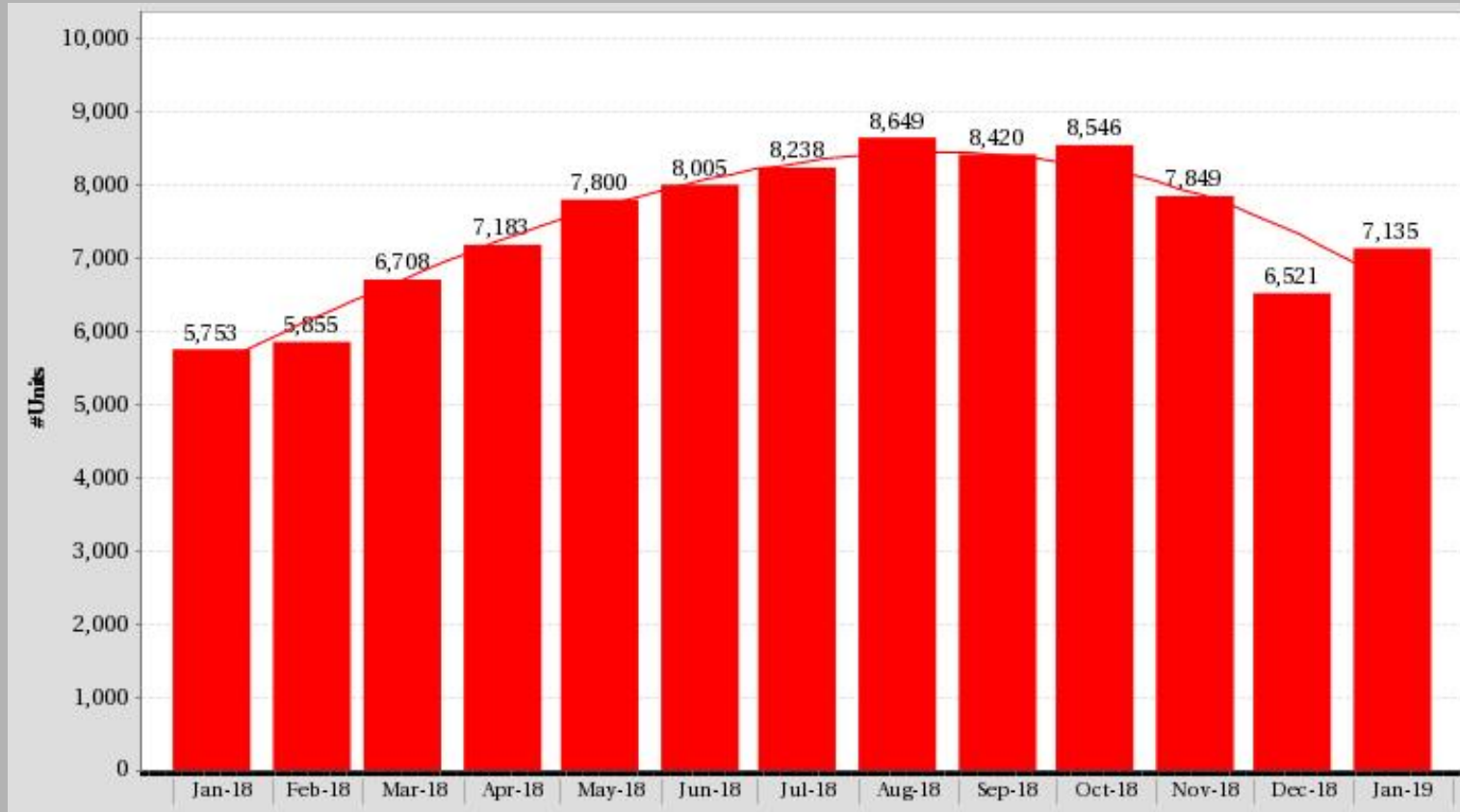
## New Properties by Month

Jan-2018 vs Jan-2019: The number of New properties is up 14%

Time Period	Full Market		Bank Properties			Non-Bank Properties		
	Units	Median Price	Units	% Bank	Median Price	Units	% Non-Bank	Median Price
Jan-19	2,983	695,000	55	1.8	540,000	2,928	98.2	699,000
Dec-18	1,333	649,000	37	2.8	455,000	1,296	97.2	649,999
Nov-18	2,293	649,900	48	2.1	505,500	2,245	97.9	650,000
Oct-18	2,972	665,000	47	1.6	575,750	2,925	98.4	669,000
Sep-18	2,851	669,000	55	1.9	525,000	2,796	98.1	673,750
Aug-18	3,373	670,000	61	1.8	505,000	3,312	98.2	675,000
Jul-18	3,192	689,000	41	1.3	549,000	3,151	98.7	690,000
Jun-18	3,340	689,999	44	1.3	574,500	3,296	98.7	690,000
May-18	3,427	699,000	36	1.1	430,000	3,391	98.9	699,000
Apr-18	3,175	695,000	34	1.1	542,500	3,141	98.9	695,000
Mar-18	3,046	689,900	38	1.2	507,450	3,008	98.8	690,000
Feb-18	2,503	679,900	54	2.2	500,000	2,449	97.8	685,000
Jan-18	2,620	679,250	55	2.1	479,000	2,565	97.9	679,900

## For Sale Properties by Month

Jan-2018 vs Jan-2019: The number of For Sale properties is up 24%



### Jan-2018 vs. Jan-2019

Jan-2018	Jan-2019	Change	%
5,753	7,135	1,382	24



Property Types:	: Single Family Residential		Period: 1 Year Monthly	Bedrooms: All	SqFt: All
Counties:	: San Diego			Bathrooms: All	Lot Size: All Square Footage
MLS: SDMLS	Price: All	Construction Type: All			

## For Sale Properties by Month

Jan-2018 vs Jan-2019: The number of For Sale properties is up 24%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	Units	Median Price	Avg DOM	Units	% Bank	Median Price	Units	% Non-Bank	Median Price
Jan-19	7,135	725,000	67	159	2.2	540,000	6,976	97.8	729,000
Dec-18	6,521	705,000	78	166	2.5	522,450	6,355	97.5	715,000
Nov-18	7,849	699,900	66	179	2.3	535,000	7,670	97.7	709,000
Oct-18	8,546	709,000	61	185	2.2	540,000	8,361	97.8	717,000
Sep-18	8,420	719,000	59	188	2.2	525,000	8,232	97.8	724,999
Aug-18	8,649	728,000	56	174	2.0	539,950	8,475	98.0	729,900
Jul-18	8,238	747,350	55	170	2.1	525,000	8,068	97.9	749,000
Jun-18	8,005	749,000	53	171	2.1	509,900	7,834	97.9	749,900
May-18	7,800	749,000	53	171	2.2	499,000	7,629	97.8	749,900
Apr-18	7,183	739,000	53	180	2.5	522,400	7,003	97.5	745,000
Mar-18	6,708	729,000	55	194	2.9	499,500	6,514	97.1	739,000
Feb-18	5,855	729,000	60	203	3.5	503,000	5,652	96.5	739,450
Jan-18	5,753	719,999	67	218	3.8	504,000	5,535	96.2	732,900

## Expired Properties by Month

Jan-2018 vs Jan-2019: The number of Expired properties is up 75%



### Jan-2018 vs. Jan-2019

Jan-2018	Jan-2019	Change	%
746	1,303	557	75



Property Types:	: Single Family Residential		Bedrooms: All	SqFt: All
Counties:	San Diego		Bathrooms: All	Lot Size: All Square Footage
MLS: SDMLS	Price: All	Period: 1 Year Monthly		
		Construction Type: All		

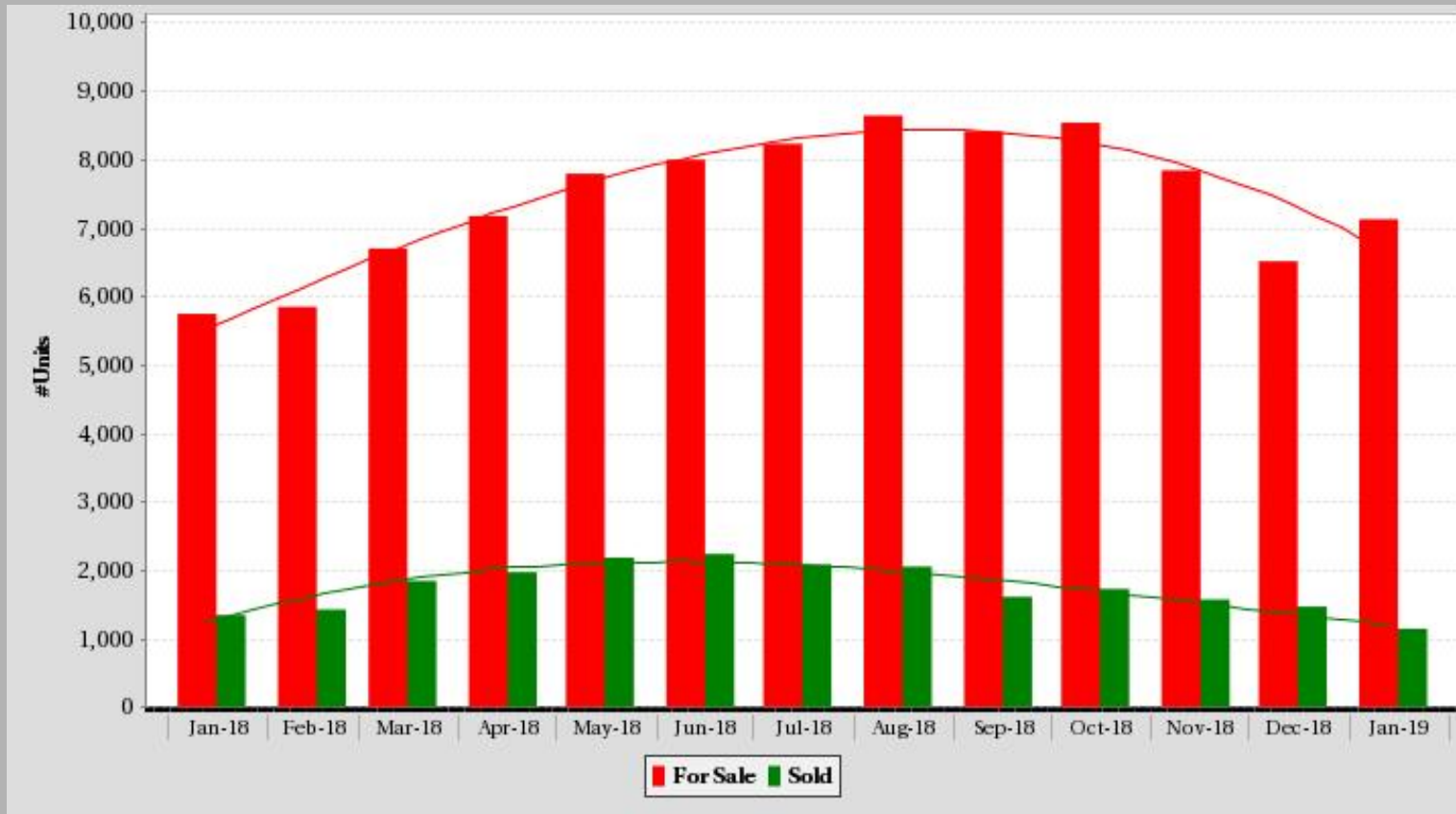
## Expired Properties by Month

Jan-2018 vs Jan-2019: The number of Expired properties is up 75%

	Full Market			Bank Properties			Non-Bank Properties		
	Units	Median Price	Avg DOM	Units	% Bank	Median Price	Units	% Non-Bank	Median Price
Jan-19	1,303	749,000	98	25	1.9	519,900	1,278	98.1	749,900
Dec-18	1,126	729,000	87	19	1.7	560,000	1,107	98.3	730,000
Nov-18	1,190	716,950	79	15	1.3	600,000	1,175	98.7	719,900
Oct-18	1,325	720,000	73	14	1.1	622,500	1,311	98.9	723,000
Sep-18	1,239	729,000	74	18	1.5	549,000	1,221	98.5	729,990
Aug-18	1,208	749,000	70	18	1.5	871,000	1,190	98.5	748,500
Jul-18	981	750,000	72	22	2.2	512,500	959	97.8	759,000
Jun-18	938	796,500	74	16	1.7	672,450	922	98.3	799,000
May-18	829	799,000	72	20	2.4	501,500	809	97.6	799,900
Apr-18	714	767,000	74	14	2.0	509,450	700	98.0	769,000
Mar-18	633	765,000	80	17	2.7	459,000	616	97.3	776,894
Feb-18	535	789,900	91	19	3.6	610,000	516	96.4	799,000
Jan-18	746	839,475	99	29	3.9	520,000	717	96.1	850,000

# Supply & Demand by Month

Jan-2018 vs Jan-2019: The number of for sale properties is up 24% and the number of sold properties is down -15%



Jan-2018 vs. Jan-2019						Jan-2018 vs. Jan-2019			
Jan-2018	Jan-2019	Change	%			Jan-2018	Jan-2019	Change	%
5,753	7,135	1,382	24			1,353	1,153	-200	-15

Property Types: : Single Family Residential  
 Counties: San Diego  
 MLS: SDMLS Price: All  
 Period: 1 Year Monthly  
 Construction Type: All  
 Bedrooms: All  
 Bathrooms: All  
 SqFt: All  
 Lot Size: All Square Footage

## Supply & Demand by Month

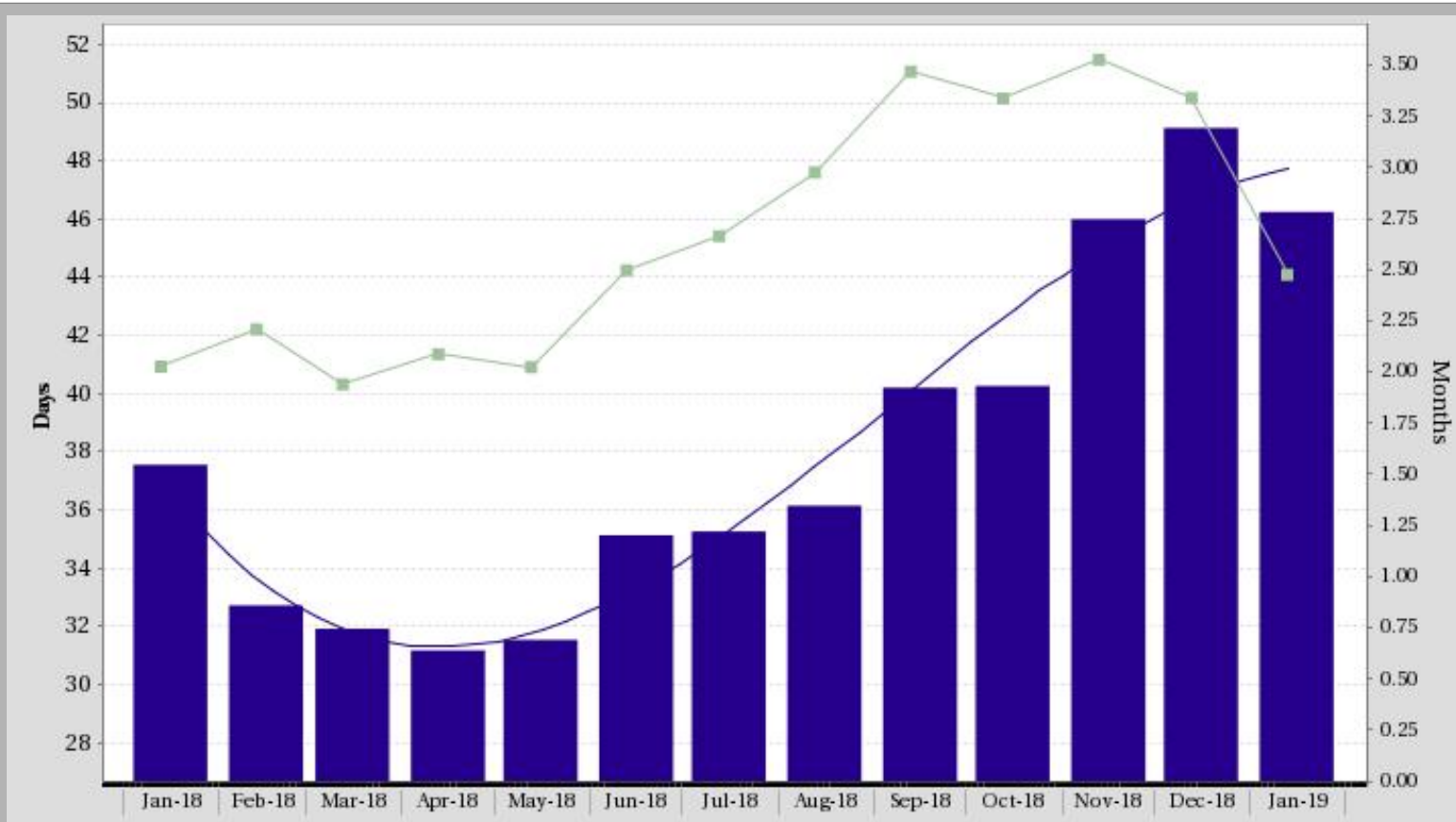
Jan-2018 vs Jan-2019: The number of for sale properties is up 24% and the number of sold properties is down -15%

Time Period	# Properties		# Properties	
	For Sale	Avg DOM	Sold	Avg DOM
Jan-19	7,135	67	1,153	48
Dec-18	6,521	78	1,476	45
Nov-18	7,849	66	1,580	41
Oct-18	8,546	61	1,735	40
Sep-18	8,420	59	1,619	38
Aug-18	8,649	56	2,061	36
Jul-18	8,238	55	2,093	35
Jun-18	8,005	53	2,245	31
May-18	7,800	53	2,192	32
Apr-18	7,183	53	1,979	32
Mar-18	6,708	55	1,852	33
Feb-18	5,855	60	1,434	37
Jan-18	5,753	67	1,353	43



## The Average Days on Market by Month

Jan-2018 vs Jan-2019: The average days on market is up 23%



### Jan-2018 vs. Jan-2019

Jan-2018	Jan-2019	Change	%
38	46	9	23



Property Types: : Single Family Residential  
 Counties: San Diego  
 MLS: SDMLS Price: All  
 Period: 1 Year Monthly  
 Construction Type: All  
 Bedrooms: All  
 Bathrooms: All  
 SqFt: All  
 Lot Size: All Square Footage

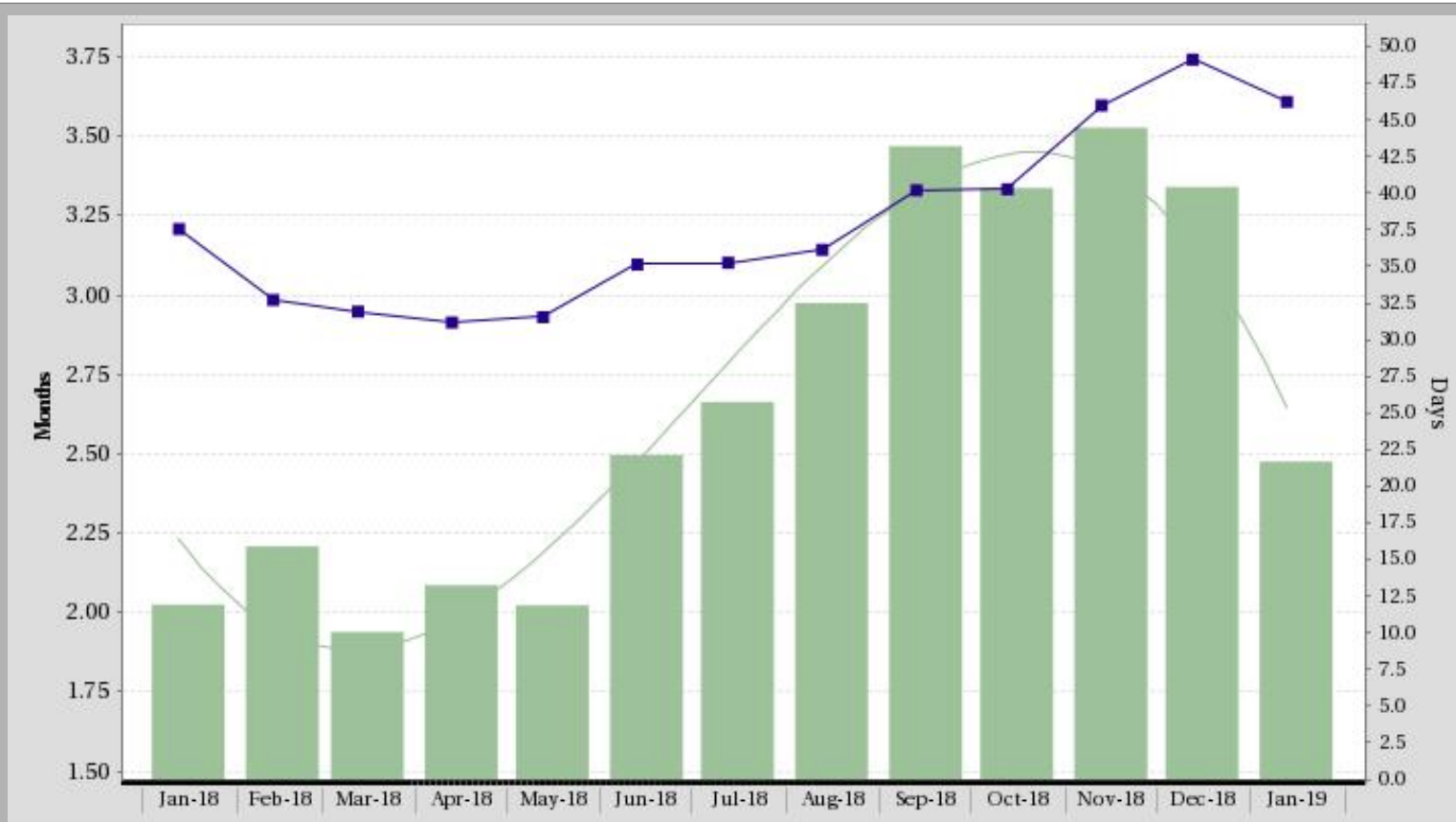
## The Average Days on Market by Month

Jan-2018 vs Jan-2019: The average days on market is up 23%

Time Period	Avg DOM	# UC Units
Jan-19	46	1,678
Dec-18	49	1,243
Nov-18	46	1,471
Oct-18	40	1,665
Sep-18	40	1,607
Aug-18	36	1,872
Jul-18	35	1,981
Jun-18	35	2,021
May-18	32	2,306
Apr-18	31	2,096
Mar-18	32	2,067
Feb-18	33	1,658
Jan-18	38	1,655

# Months Supply of Inventory

Jan-2018 vs Jan-2019: The average months supply of inventory is up 22.0%



Jan-2018 vs. Jan-2019			
Jan-2018	Jan-2019	Change	%
2.0	2.5	0.5	22.0

Calculation of the percent change is not applicable

Property Types:	: Single Family Residential	Period: 1 Year Monthly	Bedrooms: All	SqFt: All
Counties:	: San Diego	Construction Type: All	Bathrooms: All	Lot Size: All Square Footage
MLS: SDMLS	Price: All			

## Months Supply of Inventory

Jan-2018 vs Jan-2019: The average months supply of inventory is up 22.0%

Time Period	# Units For Sale	# UC Units	MSI	UC Avg DOM
	Last Day of Month	During Month		
Jan-19	4,154	1,678	2.5	46
Dec-18	4,152	1,243	3.3	49
Nov-18	5,188	1,471	3.5	46
Oct-18	5,556	1,665	3.3	40
Sep-18	5,574	1,607	3.5	40
Aug-18	5,569	1,872	3.0	36
Jul-18	5,276	1,981	2.7	35
Jun-18	5,046	2,021	2.5	35
May-18	4,665	2,306	2.0	32
Apr-18	4,373	2,096	2.1	31
Mar-18	4,008	2,067	1.9	32
Feb-18	3,662	1,658	2.2	33
Jan-18	3,352	1,655	2.0	38